
[Steve Sear, E.V.P. – Global Sales and Distribution](#)

Steve Sear - E.V.P. – Global Sales and Distribution

Steve Sear is Executive Vice President of Global Sales and Distribution for Delta Air Lines, leading the teams that oversee worldwide customer relationships and programs with corporations, travel management companies, distribution partners and cargo logistics providers.

Prior to his current role, Steve served as Delta's President – International, where he was responsible for the airline's Asia Pacific, Atlantic and Latin regions as well as Delta's global alliances strategy including SkyTeam leadership and joint venture partner development.

Earlier in his career as Senior Vice President, Steve oversaw Delta's Reservation Sales and Customer Care teams and served as the CEO of Delta Vacations. As a 29-year industry veteran, Steve began his career with Delta in 2008 as the Vice President Global Sales.

Steve has helped lead Delta to numerous industry awards, including being named the #1 carrier in the Business Travel News Airline Survey for 10 years in a row. He was also named one of the 25 Most Influential Business Travel Executives by the publication. Under his direction, Delta Reservations was recognized for customer service excellence under the J.D. Power Contact Center Program and Delta Vacations earned its first ever "Best Tour Operator" award from Travel Weekly.

Prior to joining Delta, Steve held various leadership positions at Northwest Airlines, including Vice President of Sales and Customer Care, Managing Director of Reservations, and Japan-based Director of Revenue Management and Distribution.

Steve currently sits on the Board of Governors for Junior Achievement Worldwide, having previously served on the Board of Directors for Virgin Atlantic Airways, Board of Directors for United Way of Greater Atlanta as well as the Board of Visitors for DePauw University. He is a graduate of Leadership Atlanta and is active in the Global Business Travel Association.

Steve earned a bachelor's degree in economics from DePauw University and an MBA from the University of Chicago.

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