



DELTA'S 5-YEAR SEATTLE HUB-IVERSARY

HOW DELTA BUILT A GLOBAL HUB AT SEA-TAC

GROWING WITH SEATTLE



“Delta helping to drive roaring Sea-Tac traffic”
—Seattle Times

“Delta has big plans for growing Sea-Tac hub”
—Seattle Times

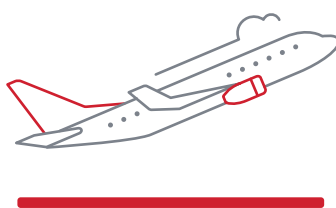
“Delta’s next initiative: The Seattle hub”
—Aviation Week

“Delta expanding again in Seattle”
—USA Today

June 2014 - June 2019



25 to 53
↑ **112%**
Total
Destinations



76 to 174
↑ **129%**
Peak-Day
Departures



343K to 690K
↑ **101%**
Total
seats

COMPETITION CREATES OPPORTUNITY



“Delta attacks Silicon Valley-to-Seattle route with A220 launch”
—The Points Guy

“Delta Air Lines CEO Ed Bastian praises progress of International Arrivals Facility at Sea-Tac Airport”
—Puget Sound Business Journal

“Delta to bring more options to Seattle trans-Pacific flights this summer”
—Travel Pulse

“Aeromexico affiliate of Delta Air Lines to launch nonstop Seattle-Mexico City flights”
—Puget Sound Business Journal

“Air France returns to Sea-Tac Airport with Boeing 777 flights to Paris”
—Puget Sound Business Journal

“Why Delta is adding new seatback screens while other airlines get rid of them”
—Travel + Leisure

“Delta defies trend, keeps adding seatback screens to planes”
—Conde Nast Traveler

“Delta announces first Airbus A330-900neo routes to Shanghai, Tokyo and Seoul this summer”
—Forbes

“Delta Sky Club at Sea-Tac Airport wins award for North America’s leading lounge”
—Puget Sound Business Journal



39%*
Higher
Demand

9%*
Lower
Fares



New in 2020



450,000 sq. ft. International Arrivals Facility
offering faster passport checkpoint clearance and:



↑ **66%**
International
Gates



↑ **75%**
Baggage
Carousels



↑ **116%**
Passenger
Capacity



Colocation with JV partners, working closer together for customers



New flight attendant **lounge**



New **Airbus A220 and A330-900neo** aircraft



Wi-Fi on all flights



The most **seat-back entertainment** of any other carrier

INVESTING IN OUR PEOPLE & COMMUNITY



“Delta’s Seattle-based employees get \$47 million in bonuses”
—Seattle Times

“Seattle Sounders FC stays onboard with Delta”
—Atlanta Business Chronicle

“Delta Air Lines, Habitat for Humanity kick off final blitz build of veterans community”
—Auburn Reporter

“Fly on ‘Seahawks Air’? Hawks, Sounders team up with Delta”
—Q13 FOX

“Delta Air Lines courts Seattle football fans with new perk-filled program”
—USA Today

“Delta Air Lines, YMCA spread holiday cheer at Sea-Tac for dozens of Washington students”
—Q13 FOX

“Seahawks partner with Delta to offset the team’s travel emissions”
—Climate Action

“The North Pole exists in a Delta Air Lines hangar”
—Seattle Refined



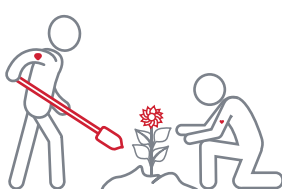
Delta has grown its SEA team from **2,200 to 3,500 employees** from 2014 to 2019



Nearly **\$240 million in profit sharing** has been paid to SEA-based employees since 2014



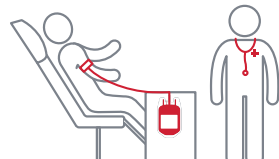
Delta supports the city’s beloved local teams **Seahawks** and **Sounders FC**



More than **10,000 volunteer hours** spent by employees in the Seattle community



Delta has built **6 Habitat homes** and **5 KaBOOM! playgrounds** in Seattle



Delta employees have donated nearly **1,000 pints of blood** across more than **30 Delta-hosted blood drives** in Seattle



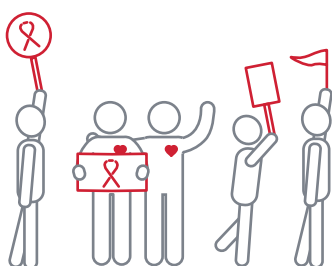
More than **100 employees** have volunteered at the Mobile Canteen during SeaFair Fleet Week



Employees have helped package more than **2,000 care packages** in partnership with USO Northwest



Nearly **500 employees** have volunteered at Holiday in the Hangar events in Seattle



Nearly **300 employees** have walked in AIDS Walk Seattle



Nearly **700 employees** have taken part in Seattle PrideFest and Clean Sweep festivities



Delta partners with **3 Seattle community colleges** to provide career help to aviation maintenance students

Source: US DOT data from Diio for the average total fare on Seattle-originating domestic flights offered by all carriers for the period of 2013 compared to 2018.

For more information visit news.delta.com.

